



Consolidated Financial Statements  
September 30, 2018 and 2017

# Handicap Village d/b/a One Vision

# Handicap Village d/b/a One Vision

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September 30, 2018 and 2017

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## Independent Auditor's Report

The Board of Directors  
Handicap Village d/b/a One Vision  
Clear Lake, Iowa

### Report on the Financial Statements

We have audited the accompanying consolidated financial statements of Handicap Village d/b/a One Vision (Organization), which comprise the consolidated statements of financial position as of September 30, 2018 and 2017, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Handicap Village d/b/a One Vision as of September 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "Eric Sully LLP". The signature is written in a cursive, flowing style.

Dubuque, Iowa  
December 20, 2018

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	<u>2018</u>	<u>2017</u>
Assets		
Cash and cash equivalents	\$ 1,004,539	\$ 1,639,499
Operating investments	7,624,831	8,331,512
Accounts receivable, net	2,404,745	2,160,323
Promises to give, net	323,870	244,332
Restaurant inventory	13,859	16,097
Prepaid expenses and other assets	198,176	138,201
Workers' compensation / professional liability insurance estimated receivable	973,077	875,355
Funds held pursuant to HUD requirements		
Reserve for replacements	18,819	18,538
Residual receipts	13,199	14,431
Property and equipment, net	9,727,623	8,810,711
Asset held for sale	732,093	-
Deferred compensation investments	239,855	188,951
Land held for investment	2,595,250	1,917,500
Land held in charitable trust	-	648,000
Cash value of life insurance	285,018	265,210
Beneficial interest in perpetual trust	911,060	892,510
Endowment investments	<u>9,537,649</u>	<u>9,537,649</u>
 Total assets	 <u>\$ 36,603,663</u>	 <u>\$ 35,698,819</u>

Handicap Village d/b/a One Vision  
Consolidated Statements of Financial Position  
September 30, 2018 and 2017

	2018	2017
<b>Liabilities and Net Assets</b>		
Accounts payable		
Trade	\$ 458,844	\$ 499,370
Estimated health claims	407,883	249,305
Estimated workers' compensation claims and professional liability claims	973,077	875,355
Construction	620,952	-
Accrued expenses		
Salaries and wages	362,318	317,027
Deferred compensation	241,765	211,468
Vacation	673,390	743,067
Payroll taxes and other	91,858	346,004
Debt	153,755	177,025
Gift annuity obligation	3,541	4,221
	<u>3,987,383</u>	<u>3,422,842</u>
<b>Net Assets</b>		
Unrestricted		
Undesignated	21,734,345	20,806,664
Board-designated endowment	8,595,928	8,595,928
	<u>30,330,273</u>	<u>29,402,592</u>
Temporarily restricted	433,226	1,039,154
Permanently restricted	1,852,781	1,834,231
	<u>32,616,280</u>	<u>32,275,977</u>
Total net assets	<u>32,616,280</u>	<u>32,275,977</u>
Total liabilities and net assets	<u>\$ 36,603,663</u>	<u>\$ 35,698,819</u>

Handicap Village d/b/a One Vision  
Consolidated Statement of Activities  
Year Ended September 30, 2018

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Revenue, Support, and Gains</b>				
Client services, net	\$ 22,568,519	\$ -	\$ -	\$ 22,568,519
Contributions	936,939	239,094	-	1,176,033
Thrift store sales	1,816,381	-	-	1,816,381
Less cost of goods sold	(360,348)	-	-	(360,348)
Net thrift store sales	1,456,033	-	-	1,456,033
Restaurant/bakery sales	323,262	-	-	323,262
Less cost of goods sold	(168,857)	-	-	(168,857)
Net restaurant/bakery sales	154,405	-	-	154,405
Net investment return	1,422,068	-	18,550	1,440,618
Rental income from investment property	61,030	-	-	61,030
Other revenue	452,589	-	-	452,589
Net assets released from restrictions	845,022	(845,022)	-	-
<b>Total revenue, support, and gains</b>	<b>27,896,605</b>	<b>(605,928)</b>	<b>18,550</b>	<b>27,309,227</b>
<b>Expenses and Losses</b>				
Program services expense				
Residential	15,545,304	-	-	15,545,304
Day/employment	2,757,324	-	-	2,757,324
Behavioral health	656,139	-	-	656,139
Business enterprises	1,831,529	-	-	1,831,529
Other	1,129,286	-	-	1,129,286
<b>Total program services expense</b>	<b>21,919,582</b>	<b>-</b>	<b>-</b>	<b>21,919,582</b>
Supporting services expense				
Management and general	4,501,225	-	-	4,501,225
Fundraising and development	441,034	-	-	441,034
<b>Total supporting services expense</b>	<b>4,942,259</b>	<b>-</b>	<b>-</b>	<b>4,942,259</b>
Impairment loss on building (cottages)	78,850	-	-	78,850
Loss on sale of property and equipment	28,233	-	-	28,233
<b>Total expenses and losses</b>	<b>26,968,924</b>	<b>-</b>	<b>-</b>	<b>26,968,924</b>
Change in Net Assets	927,681	(605,928)	18,550	340,303
Net Assets, Beginning of Year	29,402,592	1,039,154	1,834,231	32,275,977
Net Assets, End of Year	\$ 30,330,273	\$ 433,226	\$ 1,852,781	\$ 32,616,280



Handicap Village d/b/a One Vision  
Consolidated Statement of Activities  
Year Ended September 30, 2017

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
<b>Revenue, Support, and Gains</b>				
Client services, net	\$ 21,881,796	\$ -	\$ -	\$ 21,881,796
Contributions	765,488	171,694	425	937,607
Thrift store sales	1,629,900	-	-	1,629,900
Less cost of goods sold	(300,750)	-	-	(300,750)
Net thrift store sales	1,329,150	-	-	1,329,150
Restaurant sales	162,161	-	-	162,161
Less cost of goods sold	(81,311)	-	-	(81,311)
Net Restaurant sales	80,850	-	-	80,850
Net investment return	2,141,019	-	46,207	2,187,226
Rental income from investment property	52,971	-	-	52,971
Other revenue	364,409	-	-	364,409
Net assets released from restrictions	2,629,095	(2,629,095)	-	-
<b>Total revenue, support, and gains</b>	<b>29,244,778</b>	<b>(2,457,401)</b>	<b>46,632</b>	<b>26,834,009</b>
<b>Expenses and Losses</b>				
Program services expense				
Residential	15,994,393	-	-	15,994,393
Day/employment	2,929,552	-	-	2,929,552
Behavioral health	623,376	-	-	623,376
Business enterprises	1,530,953	-	-	1,530,953
Other	1,027,163	-	-	1,027,163
<b>Total program services expense</b>	<b>22,105,437</b>	<b>-</b>	<b>-</b>	<b>22,105,437</b>
Supporting services expense				
Management and general	3,990,015	-	-	3,990,015
Fundraising and development	578,854	-	-	578,854
<b>Total supporting services expense</b>	<b>4,568,869</b>	<b>-</b>	<b>-</b>	<b>4,568,869</b>
Impairment loss on building (cottages)	377,967	-	-	377,967
Loss on sale of property and equipment	4,959	-	-	4,959
<b>Total expenses and losses</b>	<b>27,057,232</b>	<b>-</b>	<b>-</b>	<b>27,057,232</b>
Change in Net Assets	2,187,546	(2,457,401)	46,632	(223,223)
Net Assets, Beginning of Year	27,215,046	3,496,555	1,787,599	32,499,200
Net Assets, End of Year	<u>\$ 29,402,592</u>	<u>\$ 1,039,154</u>	<u>\$ 1,834,231</u>	<u>\$ 32,275,977</u>

Program Services

	Residential	Day/ Employment	Behavioral Health	Business Enterprises	Other	Total
Salaries and Wages	\$ 10,984,177	\$ 1,559,151	\$ 473,700	\$ 1,010,358	\$ 235,631	\$ 14,263,017
Employee Benefits	2,083,381	430,639	60,866	100,525	62,259	2,737,670
Payroll Taxes	1,179,190	158,748	52,298	110,434	24,499	1,525,169
Food	286,966	186	3,047	1,710	-	291,909
Supplies	226,359	93,940	24,136	176,332	11,389	532,156
Utilities and Telephone	206,321	73,548	1,632	98,410	91,837	471,748
Repairs and Maintenance	184,733	89,085	13,562	83,749	57,572	428,701
Transportation	93,600	36,479	8,472	2,065	210,665	351,281
Education Conferences	33,389	8,039	8,607	300	229	50,564
Resident Payroll	-	210,434	-	2,163	-	212,597
Postage	614	10	50	145	16	835
Printing	-	-	-	-	-	-
Professional Fees	48,413	1,500	3,000	51,214	3,996	108,123
Insurance	13,252	495	-	13,847	51,979	79,573
Interest	2,722	-	-	-	-	2,722
Dues and Subscriptions	6,396	-	340	8	15,213	21,957
Other Taxes	-	-	-	4,416	-	4,416
Cost of Goods Sold	-	-	-	529,205	-	529,205
Depreciation	182,341	93,352	4,997	118,878	363,718	763,286
Other	13,450	1,718	1,432	56,975	283	73,858
Bad Debts (Recoveries)	-	-	-	-	-	-
<b>Total Expenses by Function</b>	<b>15,545,304</b>	<b>2,757,324</b>	<b>656,139</b>	<b>2,360,734</b>	<b>1,129,286</b>	<b>22,448,787</b>
Less Expenses Included with Revenues on the Statement of Activities						
Cost of goods sold						
Thrift shop	-	-	-	(360,348)	-	(360,348)
Restaurant	-	-	-	(168,857)	-	(168,857)
<b>Total Expenses Included in the Expense Section on the Statement of Activities</b>	<b>\$ 15,545,304</b>	<b>\$ 2,757,324</b>	<b>\$ 656,139</b>	<b>\$ 1,831,529</b>	<b>\$ 1,129,286</b>	<b>\$ 21,919,582</b>

See Notes to Consolidated Financial Statements

Handicap Village d/b/a One Vision  
 Consolidated Statement of Functional Expenses  
 Year Ended September 30, 2018

Management and General	Supporting Services		Total Expenses
	Fundraising and Development	Total	
\$ 2,186,744	\$ 224,018	\$ 2,410,762	\$ 16,673,779
597,963	48,895	646,858	3,384,528
248,554	22,732	271,286	1,796,455
10,310	10,308	20,618	312,527
179,229	33,902	213,131	745,287
72,635	4,227	76,862	548,610
152,601	8,580	161,181	589,882
39,134	3,986	43,120	394,401
76,007	3,542	79,549	130,113
-	-	-	212,597
9,855	11,004	20,859	21,694
110	28,551	28,661	28,661
498,195	1,080	499,275	607,398
70,273	494	70,767	150,340
-	-	-	2,722
23,939	8,893	32,832	54,789
9,306	-	9,306	13,722
-	-	-	529,205
197,379	3,606	200,985	964,271
112,564	20,255	132,819	206,677
16,427	6,961	23,388	23,388
4,501,225	441,034	4,942,259	27,391,046
-	-	-	(360,348)
-	-	-	(168,857)
<u>\$ 4,501,225</u>	<u>\$ 441,034</u>	<u>\$ 4,942,259</u>	<u>\$ 26,861,841</u>

Program Services

	Residential	Day/ Employment	Behavioral Health	Business Enterprises	Other	Total
Salaries and Wages	\$ 11,392,349	\$ 1,718,394	\$ 422,196	\$ 810,079	\$ 248,508	\$ 14,591,526
Employee Benefits	2,201,084	336,226	81,574	159,082	48,272	2,826,238
Payroll Taxes	1,170,160	174,753	42,705	82,593	25,215	1,495,426
Food	294,575	1,496	2,565	2,199	500	301,335
Supplies	204,877	72,431	18,804	167,095	16,989	480,196
Utilities and Telephone	191,410	64,811	607	69,296	66,140	392,264
Repairs and Maintenance	131,959	78,006	4,777	66,311	33,871	314,924
Transportation	98,101	42,025	12,531	630	180,579	333,866
Education Conferences	22,120	6,405	12,075	1,769	1,572	43,941
Resident Payroll	-	321,304	-	2,996	-	324,300
Postage	685	32	-	79	241	1,037
Printing	14	-	288	-	-	302
Professional Fees	44,484	1,672	59	727	4,043	50,985
Insurance	12,703	535	-	9,447	48,959	71,644
Interest	3,448	-	-	(581)	-	2,867
Dues and Subscriptions	2,314	-	285	101	1,333	4,033
Other Taxes	-	-	-	-	362	362
Cost of Goods Sold	-	-	-	382,061	-	382,061
Depreciation	204,213	104,917	17,328	107,391	335,550	769,399
Other	19,897	6,545	7,582	51,739	15,029	100,792
Bad Debts (Recoveries)	-	-	-	-	-	-
<b>Total Expenses by Function</b>	<b>15,994,393</b>	<b>2,929,552</b>	<b>623,376</b>	<b>1,913,014</b>	<b>1,027,163</b>	<b>22,487,498</b>
Less Expenses Included with Revenues on the Statement of Activities						
Cost of goods sold						
Thrift shop	-	-	-	(300,750)	-	(300,750)
Restaurant	-	-	-	(81,311)	-	(81,311)
<b>Total Expenses Included in the Expense Section on the Statement of Activities</b>	<b>\$ 15,994,393</b>	<b>\$ 2,929,552</b>	<b>\$ 623,376</b>	<b>\$ 1,530,953</b>	<b>\$ 1,027,163</b>	<b>\$ 22,105,437</b>

See Notes to Consolidated Financial Statements

Handicap Village d/b/a One Vision  
 Consolidated Statement of Functional Expenses  
 Year Ended September 30, 2017

	Supporting Services		Total Expenses
	Management and General	Fundraising and Development	
\$ 1,948,055	\$ 242,636	\$ 2,190,691	\$ 16,782,217
530,929	47,643	578,572	3,404,810
238,135	24,706	262,841	1,758,267
8,352	9,362	17,714	319,049
101,227	29,882	131,109	611,305
79,277	2,577	81,854	474,118
120,001	10,860	130,861	445,785
31,272	3,120	34,392	368,258
18,942	1,200	20,142	64,083
-	-	-	324,300
11,017	9,845	20,862	21,899
61	43,089	43,150	43,452
385,259	76,583	461,842	512,827
77,443	465	77,908	149,552
-	-	-	2,867
23,395	2,583	25,978	30,011
8,271	-	8,271	8,633
-	-	-	382,061
275,940	3,606	279,546	1,048,945
117,562	72,497	190,059	290,851
14,877	(1,800)	13,077	13,077
3,990,015	578,854	4,568,869	27,056,367
-	-	-	(300,750)
-	-	-	(81,311)
\$ 3,990,015	\$ 578,854	\$ 4,568,869	\$ 26,674,306

Handicap Village d/b/a One Vision  
Consolidated Statements of Cash Flows  
Years Ended September 30, 2018 and 2017

	2018	2017
<b>Operating Activities</b>		
Change in net assets	\$ 340,303	\$ (223,223)
Adjustments to reconcile change in net assets to net cash from (used for) operating activities		
Depreciation and amortization	964,271	1,048,945
Realized and unrealized gain on operating investments	(465,803)	(745,187)
Change in value of split-interest agreements	(680)	(680)
Contributions restricted to endowment	-	(425)
Change in beneficial interests held by others	(18,550)	(46,207)
Endowment net investment return	(728,301)	(1,217,221)
Expense of non-capitalized construction in progress	8,255	-
Impairment loss on building (cottages)	78,850	377,967
Loss on sale of property and equipment	28,233	4,959
Changes in operating assets and liabilities		
Accounts receivable, net	(244,422)	707,776
Promises to give, net	(79,538)	2,126,184
Restaurant inventory	2,238	(16,097)
Prepaid expenses and other assets	(59,975)	(19,373)
Accounts payable	118,052	179,863
Accrued expenses	(248,235)	272,992
Net Cash from (used for) Operating Activities	(305,302)	2,450,273
<b>Investing Activities</b>		
Purchases of operating investments	(10,439,671)	(8,722,407)
Proceeds from sales of operating investments	12,032,664	7,923,742
Addition to asset held for sale	(732,093)	-
Addition to deferred compensation investments	(50,904)	(32,574)
Withdrawal from endowment	259,185	260,377
Purchases of property and equipment	(1,385,692)	(617,039)
Proceeds from sales of property and equipment	10,123	82,276
Net Cash used for Investing Activities	\$ (306,388)	\$ (1,105,625)

Handicap Village d/b/a One Vision  
Consolidated Statements of Cash Flows  
Years Ended September 30, 2018 and 2017

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	2018	2017
Financing Activities		
Collections of contributions restricted to endowment	\$ -	\$ 425
Principal payments on long-term debt	(23,270)	(31,985)
Net Cash used for Financing Activities	(23,270)	(31,560)
Net Change in Cash and Cash Equivalents	(634,960)	1,313,088
Cash and Cash Equivalents, Beginning of Year	1,639,499	326,411
Cash and Cash Equivalents, End of Year	\$ 1,004,539	\$ 1,639,499
Supplemental Disclosure of Cash Flow Information		
Cash paid during the year for interest	\$ 2,722	\$ 2,867
Supplemental Disclosure of Non-cash Investing Activity		
Accounts payable for construction	\$ 620,952	\$ -

## **Note 1 - Principal Activity and Significant Accounting Policies**

### **Organization**

Handicap Village d/b/a One Vision (Organization) is a nonprofit organization established to provide residential homes, activity centers, and other services for those individuals having physical or mental disabilities which necessitate special help and supervision in their daily lives. The Organization additionally fulfills its mission by focusing its efforts in the following primary service areas:

#### *Residential*

The Organization helps individuals with disabilities to find affordable, safe, and comfortable homes in Iowa communities of their choice. One Vision staff support each person to live as independently as possible, while providing appropriate assistance based on individual needs.

#### *Day/Employment*

The Organization supports individuals with disabilities to achieve success at work. It starts with discovery. We get to know a person outside of work, look at their home environment, find out when and where they are at their best, and assess skills and interests. Then we offer training to improve skills and the opportunity to learn about different types of work by visiting businesses or trying out a job for ten days. The Organization supports individuals with disabilities to achieve success in the communities where they live and the wider world. Success for some might mean volunteering at a local community kitchen or at a state park picking up trash. For another, it may mean going to the grocery store like everyone else in town, to choose favorite items and pay for them.

#### *Behavioral Health*

The One Vision Children's Autism Center in Clear Lake, Iowa, offers hope for families overwhelmed by the challenges of raising a child on the autism spectrum. Direct services including assessment, positive behavior supports, and skill building activities to improve the lives of children with autism.

#### *Business Enterprises*

The Organization operates various businesses, such as a greenhouse, a thrift store, and a restaurant, which offer work-related opportunities for those individuals it serves. These businesses are operated in conjunction with the other program services previously mentioned.

#### *Other*

The Organization provides safe, courteous, and prompt transportation to meet the transportation needs of staff, persons supported, and transit service customers.



### **Principles of Consolidation**

The consolidated financial statements include the accounts of One Vision (which includes Eagle Grove Group Home), Elm Street Home, Inc., Northwoods Living, Inc, One Vision Foundation, Fieldhouse Restaurant LLC and Timbercrest Apartments LLC because One Vision has both control and an economic interest in Elm Street Home, Inc., Northwoods Living, Inc., the One Vision Foundation, Fieldhouse Restaurant LLC and Timbercrest Apartments LLC. All significant intercompany accounts and transactions have been eliminated in consolidation. Unless otherwise noted, these consolidated entities are hereinafter referred to as the Organization.

### **Cash and Cash Equivalents**

The Organization consider all cash and highly liquid financial instruments with original maturities of three months or less, and which are neither held for nor restricted by donors for long-term purposes, to be cash and cash equivalents. Cash and highly liquid financial instruments restricted to building project, permanent endowment, or other long-term purposes are excluded from this definition.

### **Receivables and Credit Policies**

Accounts receivable consist primarily of noninterest-bearing amounts due for client services. The Organization determines the allowance for uncollectible accounts receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Accounts receivable are written off when deemed uncollectible. At September 30, 2018 and 2017, the allowance was \$32,400 and \$26,800, respectively.

### **Promises to Give**

The Organization records unconditional contributions expected to be collected within one year at net realizable value. Unconditional contributions expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the consolidated statements of activities. The Organization determines the allowance for uncollectible contributions receivable based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Contributions receivable are written off when deemed uncollectible. At September 30, 2018 and 2017, the allowance was \$3,400 and \$3,700, respectively.

### **Restaurant Inventory**

Inventory is comprised of food, beverages and dry goods for the Fieldhouse Restaurant, and is stated at the lower of cost (first-in first-out method) or net realizable value.

### **U.S. Department of Housing and Urban Development (HUD) Regulations**

The operations of the Elm Street Home, Inc. and Eagle Grove Group Home are subject to certain HUD regulations and requirements as follows:

#### *Reserve for Replacements*

Pursuant to the terms of the HUD regulatory agreement, Elm Street Home, Inc. and Eagle Grove Group Home are required to maintain a replacement reserve account. The replacement reserve is to be used to fund improvements and replacements. Withdrawals from these accounts are subject to HUD approval.

### *Residual Receipts*

Use of residual receipts accounts are contingent upon HUD's written approval.

### *Tenant Security Deposits*

Pursuant to management policy, Elm Street Home, Inc. and Eagle Grove Group Home have set aside funds to repay tenant security deposits after lease termination in accordance with requirements established by the HUD regulatory agreement.

### *Rent Increases*

Under the regulatory agreement, Elm Street Home, Inc. and Eagle Grove Group Home may not increase rents charged to tenants without HUD approval.

### *Distributions*

Regulatory agreements with HUD stipulate among other things, that Elm Street Home, Inc. and Eagle Grove Group Home will not make distributions of assets or income to any of its officers or directors.

### **Security Deposits**

The Organization holds security deposits for the tenants of the apartments. These funds are included in prepaid expenses and other assets on the consolidated statements of financial position. Security deposits totaled \$22,314 and \$22,577 at September 30, 2018 and 2017. A corresponding liability is also included in accrued expenses related to these amounts.

### **Property and Equipment**

The Organization records property and equipment additions over \$3,000 at cost, or if donated, at fair value on the date of donation. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets ranging from three to thirty years, or in the case of capitalized leased assets or leasehold improvements, the lesser of the useful life of the asset or the lease term. When assets are sold or otherwise disposed of, the cost and related depreciation or amortization are removed from the accounts, and any resulting gain or loss is included in the consolidated statements of activities. Costs of maintenance and repairs that do not improve or extend the useful lives of the respective assets are expensed currently.

The Organization reviews the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. The Organization has determined that certain long-lived assets were impaired during the year ended September 30, 2018, and has recorded an impairment loss of \$78,850 for the year ended September 30, 2018 (Note 6). Prior year asset impairment loss totaled \$377,967.

### **Asset Held for Sale**

The Organization is finishing a remodel of a condo on its campus. The asset is classified as an asset held for sale on the consolidated statements of financial position. The Organization has recorded this asset at its carrying value. The Organization will review the carrying value of the asset held for sale for impairment whenever it is sold.

### **Beneficial Interest in Perpetual Trust**

The Organization has been named as an irrevocable beneficiary of a trust administered by a bank. Perpetual trusts provide for the distribution of the net income of the trust to the Organization. At the date the Organization receives notice of a beneficial interest, a permanently restricted contribution is recorded in the consolidated statements of activities, and a beneficial interest in perpetual trust is recorded in the consolidated statements of financial position at the fair value of the underlying trust assets. Thereafter, beneficial interests in the trusts are reported at the fair value of the trusts' assets in the consolidated statements of financial position, with trust distributions and changes in fair value recognized in the consolidated statements of activities.

### **Investments**

The Organization records investment purchases at cost, or the fair value on the date of donation. Thereafter, investments are reported at their fair values in the consolidated statements of financial position. Included in investments is approximately \$350,000 related to the One Vision Foundation as of September 30, 2018 and 2017. Net investment return (loss) is reported in the consolidated statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses.

### **Net Assets**

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

*Unrestricted Net Assets* – Net assets available for use in general operations. Unrestricted board-designated net assets consist of net assets designated by the Board of Directors for a board-designated endowment.

*Temporarily Restricted Net Assets* – Net assets subject to donor restrictions that may or will be met by future expenditures or the passage of time, and certain income earned on permanently restricted net assets that has not yet been appropriated for expenditure by the Board of Directors.

The Organization reports contributions restricted by donors as increases in unrestricted net assets if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from restrictions.

*Permanently Restricted Net Assets* – Net assets whose use is limited by donor-imposed restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by our actions. The restrictions stipulate that resources be maintained permanently but permit us to expend the income generated in accordance with the provisions of the agreements.

### **Revenue and Revenue Recognition**

Revenue is recognized when earned. Revenues for client services are obtained based on rates established by third-party payors and by the Organization. Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met.

### **Thrift Store Income and Cost of Goods Sold**

Thrift store income and cost of goods sold are recorded as the donated goods are sold.

### **Donated Services and In-Kind Contributions**

The Organization pays for most services requiring specific expertise, however individual volunteers contribute time to the Organization's specific programs, various committee assignments, and fundraising and development activities; however, the consolidated financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods for resale requires the addition of program-related expenses/processes before it reaches its point of sale and are recorded as contributions at their estimated fair value at time of sale. For the years ended September 30, 2018 and 2017, the Organization recognized contributed merchandise with a fair value of \$360,348 and \$300,750 as contributed revenue.

### **Functional Allocation of Expenses**

The costs of program and supporting services activities have been summarized on a functional basis in the consolidated statements of activities. The consolidated statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

### **Advertising Costs**

Advertising costs are expensed as incurred, and approximated \$57,000 and \$48,000 during the years ended September 30, 2018 and 2017.

### **Income Taxes**

One Vision, Elm Street Home, Inc., One Vision Foundation, and Northwoods Living, Inc. are organized as Iowa nonprofit corporations and have been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Internal Revenue Code Section 501(c)(3). One Vision, Elm Street Home, Inc., and One Vision Foundation qualify for the charitable contribution deduction and have been determined not to be private foundations. Northwoods Living, Inc. has been determined to be a private foundation. Each entity is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the entities are subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes.

One Vision files an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS to report its unrelated business taxable income.

The Organization has determined that the other entities are not subject to unrelated business income tax and none of the other entities have filed an Exempt Organization Business Income Tax Return (Form 990-T) with the IRS.

The Organization believes that each entity has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the consolidated financial statements. The Organization would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

### **Investment in Tax Credit Project**

Included within the consolidated financial statements of the Organization is Northwoods Living, Inc., which is a non-profit organization controlled by the Organization. Northwoods Living, Inc. is a general partner in Northwoods Limited Partnership #1, which was organized to acquire, finance, construct, own, maintain, improve, operate, and if appropriate or desirable, sell or otherwise dispose of an apartment complex in Fort Dodge, Iowa.

As a general partner in the tax credit project, Northwoods Living Inc. manages the day to day operations of the project; however, any significant changes to the operations must be approved by the limited partners. In addition, the partnership agreement defines the rights and obligations of the limited partners and the general partners.

### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires the Organization to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

### **Financial Instruments and Credit Risk**

The Organization manages deposit concentration risk by placing cash, money market accounts, and certificates of deposit with financial institutions believed by management to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in money market mutual funds. To date, the organization has not experienced losses in any of these accounts. Credit risk associated with accounts receivable and promises to give is considered to be limited due to high historical collection rates. Investments are made by diversified investment managers whose performance is monitored by management and the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, management believes that the investment policies and guidelines are prudent for the long-term welfare of the Organization.

### **Reclassifications**

Certain reclassifications of amounts previously reported have been made to the accompanying consolidated financial statements to maintain consistency between periods presented. The reclassifications had no impact on previously reported net assets.

**Note 2 - Net Program Service Fees**

The Organization has agreements with third-party payors that provide for payments to the Organization at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

*Medicaid*

The Medicaid program reimburses the Organization for services as defined in various agreements. The basis for reimbursement under these agreements may include discounts from established charges and prospectively determined rates. The Organization's Medicaid settlements have been finalized through the year ended June 30, 2017.

*County Funded*

Counties reimburse the Organization for services as defined in various agreements. The basis for reimbursement under these agreements may include discounts from established charges and prospectively determined rates.

A summary of revenue from the various payors are as follows:

	2018	2017
Medicaid	94%	90%
County Funded	3	2
Private Pay	2	5
Other	1	3
	100%	100%

The Organization grants credit without collateral to its clients, most of whom are insured under third-party payor agreements. The mix of receivables from third-party payors and clients are as follows:

	2018	2017
Medicaid	89%	87%
County Funded	1	1
Private Pay	3	10
Other	7	2
	100%	100%

### **Note 3 - Fair Value Measurements and Disclosures**

The Organization reports certain assets at fair value in the consolidated financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, the Organization develops inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset or a liability might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset or liability. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to our assessment of the quality, risk or liquidity profile of the asset or liability.

A significant portion of the Organization's investment assets are classified within Level 1 because they are comprised of equity securities and open-end mutual funds with readily determinable fair values based on daily closing prices or redemption values. The Organization invests in certificates of deposit traded in the financial markets. Those certificates of deposit and fixed income securities are valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates and market-rate assumptions, and are classified within Level 2. The fair value of the beneficial interest in perpetual trust is based on the fair value of trust investments as reported by the trustee. This is considered to be a Level 3 measurement.

The Organization's land held in charitable trust and land held for investment purposes are valued based on annual appraisals from real estate agents who have experience in area land transactions. The life interest in real estate is valued based off a sales comparison prepared by a real estate agent. These are classified within Level 3. The fair value of the life insurance policies is determined based on a statement of current policy values provided by the insurance company and is classified as Level 2.

Handicap Village d/b/a One Vision  
Notes to Consolidated Financial Statements  
September 30, 2018 and 2017

The following table presents assets measured at fair value on a recurring basis, except those measured at cost as identified below, at September 30, 2018:

Assets	Total	Fair Value Measurements at Report Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Operating Investments</b>				
Cash and money market funds (at cost)	\$ 354,980	\$ -	\$ -	\$ -
Fixed income	2,177,141	-	2,177,141	-
Equities	4,000,693	4,000,693	-	-
International mutual funds	153,787	153,787	-	-
International equities	938,230	938,230	-	-
	\$ 7,624,831	\$ 5,092,710	\$ 2,177,141	\$ -
<b>Endowment Investments</b>				
Cash and money market funds (at cost)	\$ 444,033	\$ -	\$ -	\$ -
Fixed income	2,723,314	-	2,723,314	-
Equities	5,004,334	5,004,334	-	-
International mutual funds	192,366	192,366	-	-
International equities	1,173,602	1,173,602	-	-
	\$ 9,537,649	\$ 6,370,302	\$ 2,723,314	\$ -
<b>Deferred Compensation Investments</b>				
Equity mutual funds	\$ 239,855	\$ 239,855	\$ -	\$ -
<b>Land Held for Investment</b>				
	\$ 2,595,250	\$ -	\$ -	\$ 2,595,250
<b>Cash Value of Life Insurance</b>				
	\$ 285,018	\$ -	\$ 285,018	\$ -
<b>Beneficial Interest in Perpetual Trust</b>				
	\$ 911,060	\$ -	\$ -	\$ 911,060



Handicap Village d/b/a One Vision  
Notes to Consolidated Financial Statements  
September 30, 2018 and 2017

The following table presents assets measured at fair value on a recurring basis, except those measured at cost as identified below, at September 30, 2017:

Assets	Total	Fair Value Measurements at Report Date Using		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Operating Investments</b>				
Cash and money market funds (at cost)	\$ 210,553	\$ -	\$ -	\$ -
Certificates of deposit	106,960	-	106,960	-
Fixed income	2,619,680	-	2,619,680	-
Equities	4,068,380	4,068,380	-	-
Equity mutual funds	323,157	323,157	-	-
International equities	1,002,782	1,002,782	-	-
	<u>\$ 8,331,512</u>	<u>\$ 5,394,319</u>	<u>\$ 2,726,640</u>	<u>\$ -</u>
<b>Endowment Investments</b>				
Cash and money market funds (at cost)	\$ 244,170	\$ -	\$ -	\$ -
Fixed income	3,037,927	-	3,037,927	-
Equities	4,717,921	4,717,921	-	-
Equity mutual funds	374,750	374,750	-	-
International equities	1,162,881	1,162,881	-	-
	<u>\$ 9,537,649</u>	<u>\$ 6,255,552</u>	<u>\$ 3,037,927</u>	<u>\$ -</u>
<b>Deferred Compensation Investments</b>				
Equity mutual funds	\$ 188,951	\$ 188,951	\$ -	\$ -
<b>Land Held for Investment</b>				
	\$ 1,917,500	\$ -	\$ -	\$ 1,917,500
<b>Land Held in Charitable Trust</b>				
	\$ 648,000	\$ -	\$ -	\$ 648,000
<b>Cash Value of Life Insurance</b>				
	\$ 265,210	\$ -	\$ 265,210	\$ -
<b>Beneficial Interest in Perpetual Trust</b>				
	\$ 892,510	\$ -	\$ -	\$ 892,510

Handicap Village d/b/a One Vision  
Notes to Consolidated Financial Statements  
September 30, 2018 and 2017

Below is a reconciliation of the beginning and ending balance of assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the years ended September 30, 2018 and 2017:

	Fair Value Measurements at Report Date Using Significant Unobservable Inputs (Level 3)		
	Beneficial Interest in Perpetual Trust	Land Held in Trust	Land Held for Investment
<u>Year ended September 30, 2018</u>			
Balance at September 30, 2017	\$ 892,510	\$ 648,000	\$ 1,917,500
Expiration of time restriction	-	(648,000)	648,000
Net realized and unrealized gain (loss)	18,550	-	29,750
Balance at September 30, 2018	\$ 911,060	\$ -	\$ 2,595,250
Unrealized gain (loss) included in net investment return in the consolidated statement of activities relating to assets still held at September 30, 2018	\$ 18,550	\$ -	\$ 29,750
<u>Year ended September 30, 2017</u>			
Balance at September 30, 2016	\$ 846,303	\$ 648,000	\$ 1,917,500
Net realized and unrealized gain (loss)	46,207	-	-
Balance at September 30, 2017	\$ 892,510	\$ 648,000	\$ 1,917,500
Unrealized gain (loss) included in net investment return in the consolidated statement of activities relating to assets still held at September 30, 2017	\$ 46,207	\$ -	\$ -

**Note 4 - Net Investment Return**

Net investment return consists of the following:

	2018	2017
Operating Investments		
Interest and dividends	\$ 246,514	\$ 224,818
Net realized and unrealized gain (loss)	465,803	745,187
	712,317	970,005
Endowment Investments		
Interest and dividends	259,185	261,227
Net realized and unrealized gain (loss)	469,116	955,994
	728,301	1,217,221
	\$ 1,440,618	\$ 2,187,226

**Note 5 - Promises to Give**

Unconditional promises to give are estimated to be collected as follows:

	2018	2017
Within One Year	\$ 256,025	\$ 162,558
In One to Five Years	71,245	85,474
	327,270	248,032
Less allowance for uncollectible promises to give	(3,400)	(3,700)
	\$ 323,870	\$ 244,332

Amounts due in more than one year have not been discounted to present value as the amount of the discount is immaterial to the consolidated financial statements.

**Note 6 - Property and Equipment**

Property and equipment consists of the following:

	2018	2017
Land and Improvements	\$ 2,218,616	\$ 2,178,118
Buildings and Improvements	17,666,374	18,051,033
Equipment and Furniture	4,305,275	4,254,968
Construction in Progress	1,986,703	323,849
	26,176,968	24,807,968
Less Accumulated Depreciation and Amortization	(16,449,345)	(15,997,257)
	\$ 9,727,623	\$ 8,810,711

The Organization has ten on-campus cottage buildings. Due to changes in State legislature and other variables, six of these cottages are no longer used for operational purposes and the intent is to remodel these unused cottages and sell them. The remaining four cottages continue to be utilized by the Organization. Since substantial remodeling would need to be made to the unused cottage buildings in order to sell them as triplex condos as currently planned, five of the unused cottage buildings had an impairment loss of \$377,967 during the year ended September 30, 2017 in the consolidated statements of activities. An impairment loss of \$78,850 was recorded during the year ended September 30, 2018 in the consolidated statements of activities for the sixth cottage not being utilized, reducing the carrying value of all cottage buildings not being utilized to \$0.

The Organization is building a 48-unit senior living complex, which includes other necessary campus improvements. In total, the estimated cost to complete this project is approximately \$16.8 million, which will be financed through the issuance of debt and current operations. This project is anticipated to be completed in August of 2019. See Note 15.

**Note 7 - Debt**

Debt consists of the following:

	2018	2017
Note payable to a bank, current interest rate is 3.9%, due in monthly installments of \$1,750 through March 2020, with balloon payment in 2020, secured by real estate	\$ 60,866	\$ 79,069
Non-interest bearing mortgage note payable to the Iowa Department of Economic Development, due in monthly installments of \$317, with final payment in 2044	92,889	97,956
	\$ 153,755	\$ 177,025

Future maturities of debt are as follows:

Years Ending September 30,	Amount
2019	\$ 24,003
2020	46,997
2021	5,067
2022	5,067
2023	5,067
Thereafter	67,554
	\$ 153,755

The Organization received two forgivable loans from North Iowa Area Council of Governments (NIACOG) Housing Trust Fund for housing assistance to help construct homes for its clients to rent. The Organization was required to match the funds given. 1/60<sup>th</sup> of the loans will be forgiven each month as long as terms for the loan continue to be met. The specifications require that the Organization must use the homes for clients or low income housing and they may not sell the homes for five years from the date of the agreements. The Organization entered into one forgivable loan on March 26, 2014, for \$96,538 and another forgivable loan on January 22, 2015, for \$79,617. As the loans are forgivable and the Organization deems any non-performance remote, the loans were recorded as contributions upon receipt and are not included in long-term debt as of September 30, 2018 and 2017. If the terms of the loan agreements are not met, outstanding balances as of September 30, 2018 would be approximately \$10,000 and \$21,000, respectively.

**Note 8 - Leases**

The Organization leases building space for its work activity program under an operating lease expiring in October 2026. However, subsequent to April 26, 2014, the lease may be terminated by either party. The monthly payments are \$4,040. There are no future minimum lease payments as of September 30, 2018.

The Organization began leasing space used for restaurant operations in January 2017 under an operating lease expiring December 31, 2020. Lease expense for the years ended September 30, 2018 and 2017 under this lease was \$18,000 and \$13,500, respectfully.

Future minimum lease payments for this lease are as follows:

<u>Years Ending September 30,</u>	<u>Operating Leases</u>
2019	\$ 18,000
2020	18,000
2021	4,500
Total minimum lease payments	\$ 40,500
Less amount representing interest	

Total rent expense for the years ended September 30, 2018 and 2017 totaled \$100,860 and \$82,085, respectively.

**Note 9 - Endowments**

The Organization's endowment (the Endowment) consists of eight individual funds established by donors. The Endowment also includes certain unrestricted net assets designated for endowment by the Board of Directors. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Board of Directors has interpreted the Iowa Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. September 30, 2018 and 2017, there were no such donor stipulations. As a result of this interpretation, the Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the Endowment, (b) the original value of subsequent gifts donated to the Endowment (including promises to give net of discount and allowance for doubtful accounts), and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. The remaining portion of the donor-restricted endowment is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by us in a manner consistent with the standard of prudence prescribed by UPMIFA. The Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Organization
- The investment policies of the Organization

As of September 30, 2018 and 2017, the Organization had the following endowment net asset composition by type of fund:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<u>September 30, 2018</u>				
Board-Designated Endowment	\$ 8,595,928	\$ -	\$ -	\$ 8,595,928
Donor-Restricted Endowment	-	-	941,721	941,721
	\$ 8,595,928	\$ -	\$ 941,721	\$ 9,537,649
<u>September 30, 2017</u>				
Board-Designated Endowment	\$ 8,595,928	\$ -	\$ -	\$ 8,595,928
Donor-Restricted Endowment	-	-	941,721	941,721
	\$ 8,595,928	\$ -	\$ 941,721	\$ 9,537,649

*Investment and Spending Policies*

The Organization has adopted investment policies for the Endowment that attempt to provide a predictable stream of funding for operations while seeking to maintain the purchasing power of the endowment assets. Over time, long-term rates of return should be equal to an amount sufficient to maintain the purchasing power of the Endowment assets, to provide the necessary capital to fund the spending policy, and to cover the costs of managing the Endowment investments. The Organization is currently developing a spending policy to align with this methodology as earnings on the endowment have historically been released from restriction annually to use for operations.

Changes in Endowment net assets for the years ended September 30, 2018 and 2017 are as follows:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
<u>Year Ended September 30, 2018</u>				
Endowment Net Assets, Beginning of Year	\$ 8,595,928	\$ -	\$ 941,721	\$ 9,537,649
Investment Return				
Investment income, net of fees	233,594	25,591	-	259,185
Net realized and unrealized gain (loss)	422,797	46,319	-	469,116
	<u>656,391</u>	<u>71,910</u>	<u>-</u>	<u>728,301</u>
Distributions				
Appropriation of endowment assets pursuant to spending-rate policy	-	(71,910)	-	(71,910)
Transfer to remove board-designated endowment funds	(656,391)	-	-	(656,391)
Endowment Net Assets, End of Year	<u>\$ 8,595,928</u>	<u>\$ -</u>	<u>\$ 941,721</u>	<u>\$ 9,537,649</u>
<u>Year Ended September 30, 2017</u>				
Endowment Net Assets, Beginning of Year	\$ 8,595,928	\$ -	\$ 941,296	\$ 9,537,224
Investment Return				
Investment income, net of fees	235,439	25,788	-	261,227
Net realized and unrealized gain (loss)	861,621	94,373	-	955,994
	<u>1,097,060</u>	<u>120,161</u>	<u>-</u>	<u>1,217,221</u>
Contributions	-	-	425	425
Distributions				
Appropriation of endowment assets pursuant to spending-rate policy	-	(120,161)	-	(120,161)
Transfer to remove board-designated endowment funds	(1,097,060)	-	-	(1,097,060)
Endowment Net Assets, End of Year	<u>\$ 8,595,928</u>	<u>\$ -</u>	<u>\$ 941,721</u>	<u>\$ 9,537,649</u>



**Note 10 - Restricted Net Assets**

Temporarily restricted net assets consist of:

	2018	2017
Restricted by Donors for		
Special needs fund	\$ 63,201	\$ 52,765
New program development	46,155	64,319
Payment of deferred compensation	-	29,738
Promises to give, the proceeds from which have been restricted by donors for		
Autism Center	121,140	37,688
Special projects	43,000	4,500
Time Restrictions (Proceeds Are Not Restricted by Donors)		
Promises to give that are not restricted by donors, but which are unavailable for expenditure until due	159,730	202,144
Land held in charitable trust	-	648,000
	<u>\$ 433,226</u>	<u>\$ 1,039,154</u>

Net assets were released from restrictions as follows:

	2018	2017
Expiration of Time Restrictions, Less Amounts That Now Have A Purpose Restriction	\$ 797,120	\$ 2,241,717
Satisfaction of Purpose Restrictions		
Payment of deferred compensation	29,738	21,754
New program development	18,164	20,158
Fort Dodge services	-	332,232
Special needs fund	-	13,234
	<u>\$ 845,022</u>	<u>\$ 2,629,095</u>

Permanently restricted net assets consist of beneficial interests in perpetual trusts and endowment funds restricted by donors for investment in perpetuity. Distributions from perpetual trusts and earnings on endowment funds are available for the purposes specified by the donors, or in certain cases, for the Organization's unrestricted use. The permanently restricted net assets balances are as follows:

	2018	2017
Endowment Funds	\$ 941,721	\$ 941,721
Beneficial Interests in Perpetual Trusts	911,060	892,510
	<u>\$ 1,852,781</u>	<u>\$ 1,834,231</u>

### **Note 11 - Employee Benefits**

The Organization sponsors a defined contribution pension plan that matches 100% of the first 3% of employee contributions and 50% of the next 2% of employee contributions. During the years ended September 30, 2018 and 2017, contributions to the plan amounted to \$324,710 and \$347,171, respectively.

### **Note 12 - Contingencies**

#### **General Liability Insurance**

General liability insurance coverage is subject to a limit of \$1 million per claim and an annual aggregate limit of \$3 million.

#### **Self-Insured Health Plan**

The Organization self-insures for losses related to employee health benefits. Reinsurance coverage is maintained for specific individual and aggregate liability losses over specified amounts. A provision for estimated health claims outstanding of approximately \$408,000 and \$249,000 is included in liabilities at September 30, 2018 and 2017.

#### **Worker's Compensation Insurance**

The Organization has worker's compensation insurance coverage to provide protection for costs related to employee injuries.

#### **Claims Reserve**

The Organization has accrued estimated costs related to professional liability and worker's compensation claims of \$973,000 and \$875,000 at September 30, 2018 and 2017. In addition, receivables of \$973,000 and \$875,000 have been recorded for expected insurance recoveries related to the cost of the claims.

#### **Litigations, Claims, and Disputes**

The Organization is subject to the usual contingencies in the normal course of operations and relating to the performance of its tasks under its various programs. In the opinion of management, the ultimate settlement of any litigation, claims, and disputes in process will not be material to the financial position, operations, or cash flows of the Organization.

The health care industry is subject to numerous laws and regulations of federal, state, and local governments. Compliance with these laws and regulations, specifically those relating to the Medicaid program, can be subject to government review and interpretation, as well as regulatory actions unknown and unasserted at this time. Government activity has increased with respect to investigations and allegations concerning possible violations by health care providers of regulations, which could result in the imposition of significant fines and penalties, as well as significant repayments of previously billed and collected revenues from patient services.

### **Note 13 - Related Party Transactions**

The Organization is building a 48-unit senior living complex, which includes other necessary campus improvements, and is remodeling certain cottages it intends to sell as triplex condos. The Organization has contracted with a construction company owned by the spouse of a member of the Board of Directors. Throughout the fiscal year, the Organization has paid \$1,161,100 to Dean Snyder Construction. As of September 30, 2018, \$410,583 is still outstanding.

### **Note 14 - Letter of Credit**

The Organization entered into an irrevocable standby letter of credit with a bank on August 15, 2018 related to the construction of sewer and water lines. The letter of credit, in the amount of \$337,761, expires on August 15, 2019. However, it can be automatically extended for an additional period of one year from the present or each future expiration date unless the bank notifies the Organization in writing, not less than sixty days before such expiration date, that it elects not to renew the letter of credit. The Organization has not drawn any amounts upon the letter of credit.

### **Note 15 - Subsequent Events**

Subsequent events have been evaluated through December 20, 2018, the date the consolidated financial statements were available to be issued.

Subsequent to year end, the Organization has issued \$9,600,000 in Senior Housing Revenue Bonds to provide financing for the constructing, developing, renovating, equipping, and furnishing a senior-focused independent living apartment complex. The complex consists generally of a new senior housing campus of 48 independent living units, 24 one-bedroom and 24 two-bedroom units. The Organization also intends to sell an additional \$5,700,000 in Senior Housing Revenue Bonds for the same project. The project is estimated to be completed in 2019.